# 5 STEPS TO TAKE BEFORE VIEWING YOUR YOUR NEXT HOME

## 1. DEFINE YOUR CRITERIA

- O Identify Must-Haves: Determine the essential features you need in a home, such as the number of bedrooms, bathrooms, and specific amenities (e.g., a backyard, garage).
- Consider Nice-to-Haves: List additional features that would be beneficial but are not deal-breakers (e.g., a finished basement, updated kitchen).

# 2. SET YOUR BUDGET

- Determine Your Price Range: Establish a clear budget based on your financial situation and mortgage pre-approval. Know your maximum limit to avoid overspending.
- Account for Additional Costs: Consider other expenses like property taxes, homeowners insurance, and maintenance costs.

## 3. GET PRE-APPROVED FOR A MORTGAGE

Obtain a mortgage pre-approval to understand how much you can borrow. This will strengthen your position when making an offer and show sellers you are a serious buyer.

# 4. RESEARCH THE MARKET

- Explore Listings: Use online platforms to review available homes that meet your criteria. Familiarize yourself with the neighborhoods you're interested in.
- Understand Market Trends: Look into average home prices and inventory levels in your desired areas to gauge the market.

### 5. SELECT HOMES TO VIEW

Pick 3-4 Homes that you Want to See in Person: Choosing a manageable number of homes that meet your criteria and interest you keeps you from getting overwhelmed. Once you pick, call 678-899-8909 or email Chris@ChrisEssREG.com which ones you'd like to see so they can set up showing appointments

